

# Article 1. Timber yields from smallholder agroforestry systems: a case study from two Central American territories

## ABSTRACT

The importance of tropical timber for human activities is increasing, and developed countries are widely recognized for tropical timber production. However, the timber supply from tropical forests has been greatly impacted by increasing deforestation associated with complex and restrictive timber harvest laws. In Central America, as well as in other developing regions, reforestation programs have often been less successful than planned. In these cases, agroforestry presents a useful strategy to promote a tropical timber supply from smallholders, rural development and provisions of environmental services. We evaluated the effects of crop management on timber yields and potential revenues of timber sales in four types of agroforestry systems (silvopastoral, coffee, cocoa and live-fence) in Nicacentral (Nicaragua) and Honduran Trifinio (Honduras). The results suggest that smallholder timber production in agroforestry systems is a profitable activity, despite having lower market prices than timber from forests, due to the absence and lack of knowledge of silvicultural practices. The net present value from timber sales represents 11 to 49% of the total revenue of agroforestry systems. However, this amount could be 58% higher if farmers were to manage trees to achieve better tree quality. Encouraging the knowledge and adoption of silvicultural practice in agroforestry systems is an important endeavor to foster and increase timber sales from smallholder farmers in Central America.

Keywords: timber yields, smallholders, agroforestry, Central America

### 1. Introduction

Timber is a crucial worldwide forest resource (ITTO 2013) that provides energy and other benefits for developing and developed countries (FAO 2014). Tropical timber (hardwood) has special trade value due to its high mechanical resistance, varied colors, textures and applicability. However, deforestation from agricultural activities, the expansion of areas under forest protection and complex laws concerning timber harvesting have decreased the legal tropical timber supply, especially in Central America (Ibrahim and Camargo 2001; López and Detlefsen 2012; FAO 2013; ITTO 2013).

Large-scale reforestation was expected to be a successful solution for issues with the timber supply and trade; however, recent history reveals that reforestation projects have often been less successful than planned and are responsible for generating several territorial conflicts (Bertomeu 2008; Snelder and Lasco 2008). Timber supply from smallholder agroforestry systems may be an alternative means to promote both timber production and sustainable land use; however this topic has received relatively little attention from policy-makers in developing countries (Scheelje *et al.* 2011; FAO 2013). Diversity amongst agroforestry systems that creates high competition within an ecosystem may generate higher timber yields than homogeneous timber-forests. Many research projects that have focused on timber yields from smallholder agroforestry systems show the potential of tropical timber production (Somarriba *et al.* 2001a; Somarriba *et al.* 2001b; Viera and Pineda 2004; Borge 2009; Cruz *et al.* 2010; Chavarría *et al.* 2011; Somarriba and Beer

2011; Detlefsen and Somarriba 2012; Ibrahim and Zapata 2012; Jiménez 2012; Somarriba *et al.* 2014).

In agroforestry systems, timber is one of the main sources of long-term income. Timber also represents a strategy for crisis prevention in the case of crop system failures, especially during droughts, pest incidences and market strikes (Camargo *et al.* 1999; Ibrahim and Pezo 2012; Somarriba *et al.* 2014). In coffee systems for example, income from timber yield is significant, ranging between 6 and 83% of total farm revenue, depending on the current market prices and quality of the wood (Jiménez 2012). In agroforestry pasturelands, the income generated by the sustainable use of trees can reach between 69 to 480 US\$ ha<sup>-1</sup> (Plata 2012). These revenues represent between 2.2 and 15% of the total net income of a silvopastoral system with dual purpose cattle production. In cocoa systems in Honduras, at 21 years of production, farmers may have a total income of approximately 65,026 US\$ ha<sup>-1</sup>, with 85% of this income coming from timber production (Somarriba *et al.* 2012).

Timber from agroforestry systems is a great economic option for farmers, considering it can provide higher revenues than traditional crop systems and can reduce costs of weeding and pest control of associated crops (Bertomeu 2006; Somarriba *et al.* 2012). Nevertheless, Central America lacks a market that values agroforestry products, especially timber, and the complex legal situation regarding timber may decrease farmer interest in participating in these types of production systems (Detlefsen *et al.* 2008; Cruz *et al.* 2010; Leiva 2011; Scheelje *et al.* 2011; Detlefsen and Scheelje 2012; Orozco 2012; Plata 2012; FAO 2013). Furthermore, incorrect species selection for each agroforestry system (Ibrahim and Zapata 2012; Salgado 2012) and lack of knowledge about tree growth and silvicultural management (Somarriba *et al.* 2001a; Santos-Martin *et al.* 2011) decreases the potential for higher timber yields and other market advantages from these systems.

There is no doubt that tropical agroforestry systems may contribute to the global hardwood demand in a sustainable way. To change the paradigm of timber harvesting in the tropics, it is necessary to strengthen knowledge about potential timber yields and agroforestry management. This research aims to evaluate timber yields from agroforestry systems and financial contributions from the timber for smallholder farmers in coffee, cocoa, live-fence and silvopastoral agroforestry systems in Nicacentro (Nicaragua) and Trifinio (Honduras).

## 2. Methods

### 2.1. The study area

This research was performed in Trifinio (15° 1' N, 89° 8' W), a boundary zone between Honduras, Guatemala and El Salvador; and in Nicacentro (13° 17' N, 85° 42' W), a strategic region in Nicaragua proposed by CATIE in 2008 under the Mesoamerican Agro-Environmental Program (MAP). Both regions are included in the conceptual mark of the climate smart territories, where an effort exists to develop integrated strategies for rural-territorial development. In both territories agriculture is the livelihood of the majority of the population.

The Trifinio region has an area of 7,541 km<sup>2</sup>, including 45 towns with a total of 670,000 inhabitants. The average annual precipitation is 1,600 mm, with an average annual temperature of 20 °C. The altitudinal range is between 600 and 1,600 m above sea level

(CTPT 2014). This research was conducted in three Honduran towns that form part of Trifinio: Copán Ruinas, Nueva Arcadia and Santa Rita. Nicacentro has an area of 6,500 km<sup>2</sup>, including eight towns with a total of 360,000 inhabitants. The altitudinal range is between 350 and 1,750 m above sea level. The climate is classified as tropical wet with an average annual temperature of 26 °C and an annual precipitation between 1,600 and 2,400 mm (INEC 2006). The research for this study was conducted in El Cuá, a buffer area of the Bosawas Biosphere Reserve.

## 2.2. Data collection and analysis

The permanent sample plots (PSP) were set up in 2010 in Nicacentro, and 2011 in Trifinio in agroforestry systems with different timber species including silvopastoral systems, coffee farms, cocoa farms and live-fences. Twenty seven PSPs were evaluated, including 10 circular plots with 0.5 ha in silvopastoral systems, rectangular plots with 0.1 ha in coffee (10 plots) and cocoa systems (3 plots), and 4 lineal plots with 100 m in live-fence systems. Tree inventory methodology was conducting the following recommendations from Detlefsen *et al.* (2012), who developed a protocol to measure trees in agroforestry systems. Diameter at breast height (DBH), commercial and total height, stem form, mortality and natural regeneration were evaluated in each PSP in 2010, 2011, 2012 and 2014 in Nicaragua; and in 2011, 2012 and 2014 in Trifinio. A smartphone-based data collection method was adopted in 2014 to assist in PSP measuring in both regions.

To measure the population dynamics, three development stages were considered:

- (i) recruits (0.1 m  $\geq$  height < 0.3 m)
- (ii) saplings (0.3 m  $\geq$  height < 1.5 m, and DBH < 5.0 cm)
- (iii) trees (DBH  $\geq$  5.0 cm)

Multiple measurements were taken to estimate periodical annual increments (PAI) of basal area and timber volume. Using InfoStat (Di Rienzo *et al.* 2014), correspondence analyses were performed to demonstrate the association of growth in basal area and timber volume between regions, systems and species. According to the ranges observed for PAI, the basal area increment (m<sup>2</sup> ha<sup>-1</sup> year<sup>-1</sup>) was classified into groups: low (0.1 to 1.0), moderate (1.1 to 2.0) and high ( $\geq$  2.1); and the timber volume yield (m<sup>3</sup> ha<sup>-1</sup> year<sup>-1</sup>) was classified into groups: low (0.1 to 3.0), moderate (3.1 to 6.0) and high ( $\geq$  6.1).

## 2.3. Financial analysis

A financial analysis was carried out to determine the cash flow in the farms. Crop yields (coffee, cocoa, milk), labor costs, total revenues per ha, net returns to labor, market timber prices and cost of tree management were derived from interviewing farmers as well as complementary information from Apaza (2011), Leiva (2011) and Toruño (2012). Using the average commercial volume of a harvesting tree (DBH  $\geq$  45 cm) and the local timber price of a board-foot (0.002360 m<sup>3</sup>) per species, the price of one tree per species was estimated. This methodology was used to get closer to the local reality, considering that trees are sold individually by their diameter class.

The Net Present Value (NPV, using discount rates of 6% and 12%) and the Internal Rate of Return (IRR) were calculated and the potential revenues of timber harvest in the

agroforestry systems were determined. Timber harvesting and transportation costs were not included in the financial calculations because farmers in Nicaragua and Trifinio commonly sell timber as stump in the farms. Costs of land use were also not included.

#### 2.4. Population dynamics model

Usher model transition matrices were used for modeling the population dynamics where natural regeneration was observed. This model was widely used by Somarriba *et al.* (2001b), Suárez and Somarriba (2002), Borge (2009) and Somarriba *et al.* (2014) to calculate tree survival, growth and timber production for *Cordia alliodora* in cocoa-based agroforestry systems.

Rates of recruitment, growth, harvest and mortality from the tree inventory in the PSPs were applied to this model. In this study, trees were sorted into 5-cm intervals of diameter class according to initial diameter, and average intervals by diameter class calculated. The minimum harvest diameter established was 45 cm for sawmilling wood and 35 cm for wood used as firewood.

Growth time was calculated using the following equation:

##### Equation 1

where  $T_{ij}$  is the time it takes for one tree in diameter class  $i$  to transition to the next class  $j$ ;  $W_i$  is the interval width of class  $i$  (cm);  $I_i$  is the mean annual diameter increment in class  $i$  (cm·year<sup>-1</sup>).

The next procedure was to calculate the transition coefficient, using

##### Equation 2

where  $P_{i,j+1}$  is the coefficient of transition from period  $i$  to period  $j$ , represented in the percentage of individuals moving from one diameter class to the next class;  $S_i$  is the tree survival rate in the diameter class.

The coefficient of permanence was calculated with the following equation:

##### Equation 3

where  $Q_i$  is the coefficient of permanence in the period  $i$ , represented by the percentage of individuals who remain in the diameter class.

In the latter procedure the following matrix equation was applied:

##### Equation 4

where  $n_{t+1}$  and  $n$  represent the diameter distribution (trees ha<sup>-1</sup>) between successive years  $t$  and  $t + 1$ .

### 3. Results and discussion

#### 3.1. Timber species diversity

Forty six species were identified and 66% of those species were classified as timber species. *Pinus oocarpa*, *Tabebuia rosea*, *Swietenia macrophylla*, *Cordia alliodora* and

*Cedrela odorata* represent 83% of the accumulated frequency of timber species (Fig. 2). Information about the frequency of these species is described by several authors for coffee, cocoa and pastureland systems in different regions of Latin America (Camargo *et al.* 1999; Ibrahim and Camargo 2001; Camargo *et al.* 2005; Esquivel-Mimenza *et al.* 2011; López and Detlefsen 2012; Salgado 2012; Somarriba *et al.* 2014).

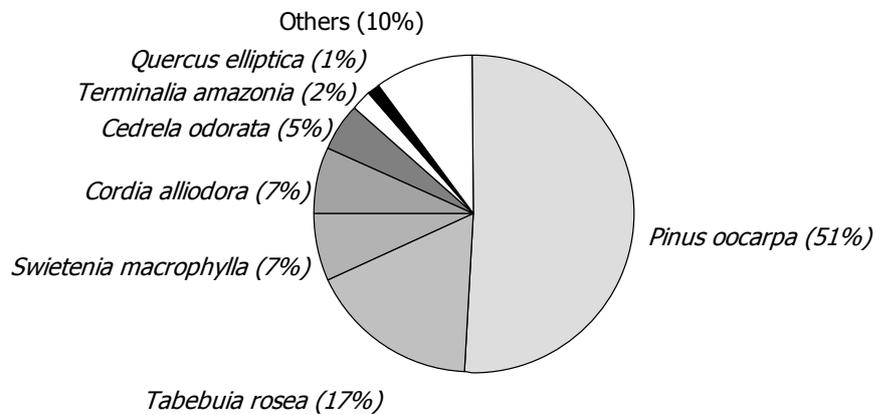


Fig. 2. Accumulated abundance of timber species in cocoa, coffee, silvopastoral and live-fence agroforestry systems identified in Honduran Trifinio and Nicacentral.

Except for *C. odorata* and *S. macrophylla* that were planted by the farmers, the other species found in the study (*P. oocarpa*, *T. rosea* and *C. alliodora*) came from natural regeneration. The management of natural regeneration may provide advantages for farmers, considering that it reduces investments on seedling production, nurseries and planting, as well as reduces the dependency on external seed sources and foreign technologies (Ibrahim and Zapata 2012). In addition, trees from natural regeneration may show higher resistance to microclimatic site conditions (Plath *et al.* 2011), which can contribute to their growth and yields.

### 3.2. Timber yields

Table 1 presents the results of the PAIs of basal area and timber volume for each species, as well as the frequency, systems and countries where they occur. The results demonstrate an effect of the system on the PAIs of basal area and timber volume from Nicaragua and Honduras (Fig. 3 and Fig. 4). The practice of silvicultural management (pruning and thinning) was not identified in the populations and systems studied; the main reason is the lack of knowledge about trees requirements (Somarriba *et al.* 2001a; Santos-Martin *et al.* 2011).

High rates of basal area growth and timber volume are related to silvopastoral systems and live-fences with *P. oocarpa* and *C. odorata* as the most frequent species, respectively, and are also related to higher increments. In an average population of 88 trees ha<sup>-1</sup> dispersed in natural pastureland, *P. oocarpa* had a PAI of 12.84 m<sup>2</sup> ha<sup>-1</sup> year<sup>-1</sup> in timber volume. Relevant information for timber yields of *P. taeda*, a species of genus *Pinus* which has similar environmental requirements, was presented by USDA (2000) from silvopastoral systems and by Cabbage *et al.* (2012) from alley crop systems, which found an annual increment of 11.8 m<sup>3</sup> ha<sup>-1</sup> (100 trees ha<sup>-1</sup>) and 7.6 m<sup>3</sup> ha<sup>-1</sup> in the timber volumes, respectively.

Nevertheless, lower annual increments of timber volume ( $1.86 \text{ m}^3 \text{ ha}^{-1}$ ) and stem quality were found in silvopastoral systems with 40 trees  $\text{ha}^{-1}$  of *T. rosea*. Trees dispersed in silvopastoral systems generally present low timber quality for sawmilling due to the absence of competition for light and the presence of some traits that restrict the growth in opened areas (Cruz *et al.* 2010; Ibrahim and Zapata 2012).

Table 1. Periodical annual increment (PAI) of basal area and timber volume from different tree populations of agroforestry systems in Honduras and Nicaragua. Basal area growth is classified into: low (0.1 to 1.0), moderate (1.1 to 2.0) and high ( $\geq 2.1$ ). Timber volume growth rate is classified into: low (0.1 to 3.0), moderate (3.1 to 6.0) and high ( $\geq 6.1$ ).

Species	Country	System	F (trees $\text{ha}^{-1}$ )	PAI Basal area ( $\text{m}^2 \text{ ha}^{-1} \text{ year}^{-1}$ )	PAI Timber volume ( $\text{m}^3 \text{ ha}^{-1} \text{ year}^{-1}$ )
<i>Cordia alliodora</i>	Honduras	Coffee	52	1.61	4.50
	Nicaragua	Cocoa	40	0.63	2.70
	Nicaragua	Coffee	60	0.86	4.20
	Nicaragua	Live-fence	24	0.10	1.00
	Nicaragua	Silvopastoral	14	0.08	0.54
<i>Cedrela odorata</i>	Honduras	Coffee	80	2.16	7.30
	Honduras	Live-fence	44	1.55	11.12
	Nicaragua	Cocoa	50	0.40	2.00
	Nicaragua	Coffee	210	1.09	8.90
	Nicaragua	Silvopastoral	8	0.06	0.48
<i>Pinus oocarpa</i>	Honduras	Silvopastoral	88	2.87	12.84
<i>Swietenia macrophylla</i>	Nicaragua	Cocoa	20	0.35	1.90
	Nicaragua	Coffee	140	1.38	17.40
<i>Tabebuia rosea</i>	Honduras	Live-fence	8	0.06	0.12
	Nicaragua	Silvopastoral	40	0.27	1.86

Timber yields in live-fences with 44 trees  $\text{ha}^{-1}$  (110 trees  $\text{km}^{-1}$ ) of *C. odorata* and 8 trees  $\text{ha}^{-1}$  (20 trees  $\text{km}^{-1}$ ) of *T. rosea* showed a correlation with higher rates of PAI for *C. odorata* ( $11.12 \text{ m}^3 \text{ ha}^{-1}$ ) and lower rates for *T. rosea* ( $0.12 \text{ m}^3 \text{ ha}^{-1}$ ). Low increment rates for *T. rosea* in live-fences are due to the dominance of *C. odorata*, which has higher initial growth rates and suppresses growth of *T. rosea*. Even so, planting timber species in live-fences is a great strategy for smallholders. Viera and Pineda (2004), Bertomeu (2006), Borzone *et al.* (2007) and Beer (2012) reported significant results for growing timber species in homogenous live-fences. The authors demonstrate that timber yields in these systems are superior to trees in blocks due to the absence of lateral competition for light.

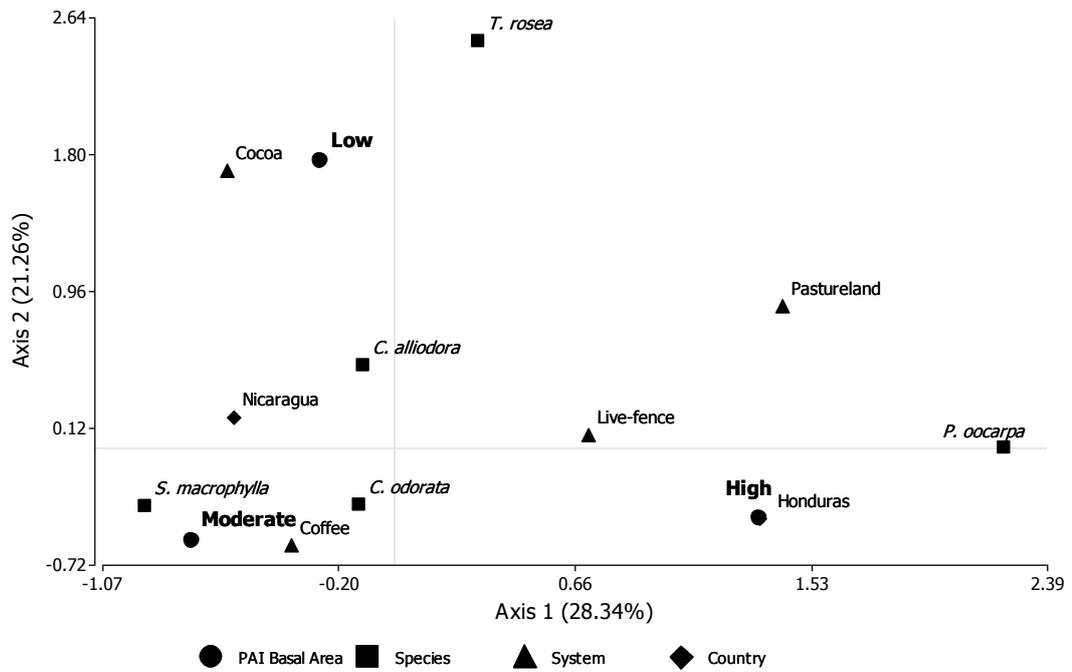


Fig. 3. Basal area growth ( $\text{m}^2 \text{ha}^{-1} \text{year}^{-1}$ ) from different tree populations of agroforestry systems in Honduras and Nicaragua. Biplot obtained by first two axis from a multiple correspondence analysis. Periodical annual increment (PAI) of basal area growth is classified into: low (0.1 to 1.0), moderate (1.1 to 2.0) and high ( $\geq 2.1$ ).

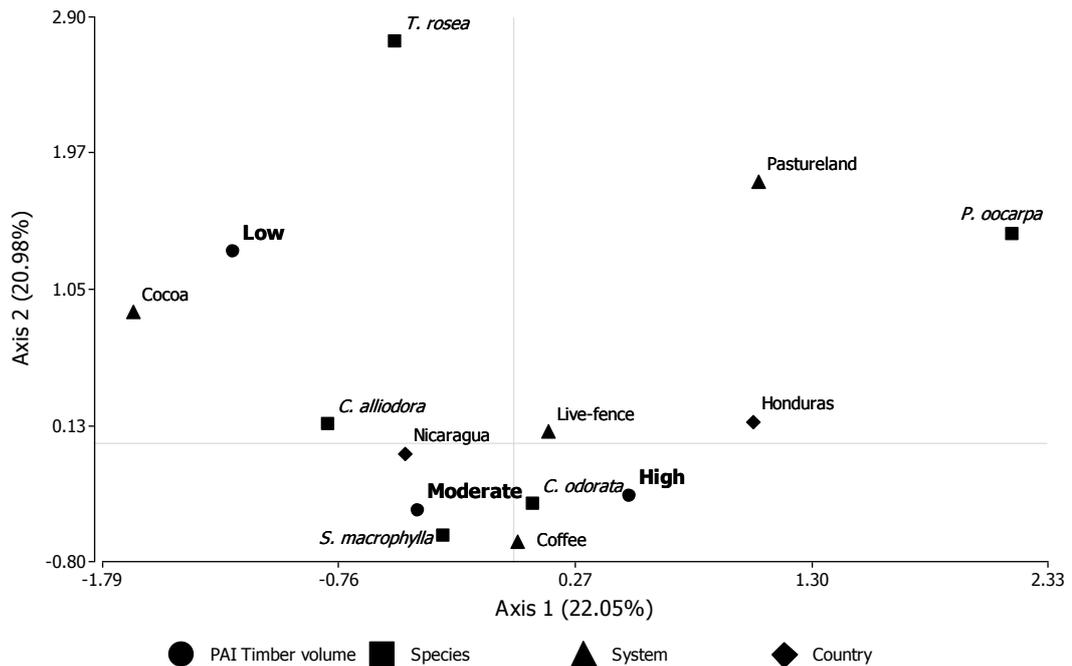


Fig. 4. Timber yields ( $\text{m}^3 \text{ha}^{-1} \text{year}^{-1}$ ) from different tree populations of agroforestry systems in Honduras and Nicaragua. Biplot obtained by first two axis from a multiple correspondence analysis. Periodical annual increment (PAI) of timber volume is classified into: low (0.1 to 3.0), moderate (3.1 to 6.0) and high ( $\geq 6.1$ ).

Coffee systems, as well as *S. macrophylla*, *C. odorata* and *C. alliodora*, the main species in these systems, are correlated with moderate and high increases of the PAIs of basal area and timber volume (Fig. 3 and Fig. 4). These farmers manage a high density of *S. macrophylla* (140 trees ha<sup>-1</sup>) and *C. odorata* (210 trees ha<sup>-1</sup>), and this is the reason for the high increments of timber volume (Table 1). High densities in the early years of the systems is a strategy to control vertical tree height growth, as well as avoid the growth of branches. However, to best take advantage of timber yields while not affecting coffee production, it

is necessary to reduce tree density by thinning (Haggar *et al.* 2001; Somarriba *et al.* 2001a; Salgado 2012), assuming the optimal level of shade in coffee systems is between 20-50%, depending on the environmental conditions and altitudinal ranges (Haggar *et al.* 2001; Virginio Filho *et al.* 2009).

Results for timber yields of *C. alliodora* in cocoa systems contrasts with the data reported by Somarriba *et al.* (2014) in Central American cocoa systems. The authors reported an increment of 4.43 m<sup>3</sup> ha<sup>-1</sup> in an average population of 48 trees ha<sup>-1</sup>. Low increments in the cocoa systems may be associated with the age of the trees. In another study undertaken in cocoa systems of Central America, Somarriba *et al.* (2012) reported that trees present a fast growth rate until reaching 30-34 cm of DAP, followed by a period of slow growth. In our study, the average DAP of the trees in cocoa systems was 31 cm.

It was observed that the absence of pruning of *C. odorata* in coffee systems results in irregular growth of trees and stimulates the formation of branches, damaging the quality of the wood. When comparing the growth of *C. odorata* between live-fence and coffee systems, the possibility is noted that even with higher growth of basal area in coffee systems (2.16 m<sup>2</sup> ha<sup>-1</sup> in coffee versus 1.55 m<sup>2</sup> ha<sup>-1</sup> in live-fences) the timber yields are lower due to malformation of the stem (7.30 m<sup>3</sup> ha<sup>-1</sup> in coffee versus 11.12 m<sup>3</sup> ha<sup>-1</sup> in live-fences).

### 3.3. Financial attractiveness of agroforestry timber production

We estimate the timber price of a standing tree for sawmilling purchased at the farm, considering the stem quality of trees in the agroforestry systems evaluated in this study (Table 2).

Table 2. Estimated timber price of a standing tree to sawmilling (DBH ≥ 45 cm) from agroforestry systems in Honduras and Nicaragua. The price of *T. rosea* represents the local price of a tree to firewood (DBH ≥ 35 cm).

Species	Board-foot price (US\$)	Timber price (US\$ m <sup>-3</sup> )	Average harvesting tree volume (m <sup>3</sup> tree <sup>-1</sup> )	Tree price (US\$ tree <sup>-1</sup> )
<i>Pinus oocarpa</i>	0.70	296.59	0.80	237.27
<i>Cedrela odorata</i>	0.95	402.52	0.90	360.25
<i>Cordia alliodora</i>	0.25	105.93	1.03	109.10
<i>Swietenia macrophylla</i>	1.75	741.48	1.23	912.01
<i>Tabebuia rosea</i>	--	3.85	1.30	5.01

We found that trees from agroforestry systems have lower values than trees from natural forests, both in the local and international market. Buyer's reports illustrate that trees from agroforestry systems generally have irregular stem form and low timber quality. Furthermore, the absence of silvicultural management and the low quality of the seeds offered to farmers can be noted as reasons for the low quality of timber. Hoch *et al.* (2012) noted that the lack of financial support and the insufficient access to good planting material may be reasons for the uncertainty of timber quality of wood from agroforestry systems, as well as from other reforestation programs in the Amazon.

In our case study, farmers could not tell if the quality of seeds supplied for their systems had been tested by laboratory trials. The combination of genetic, physical, physiologic and sanitary attributes determines seed quality and are essential to determine the success of tree growth and higher market value of trees (Popinigis 1983; FAO 1987; Lima Junior *et al.*

2005; Lima Junior 2010; Nyoka *et al.* 2014; Pritchard *et al.* 2014). Agroforestry systems have the advantage of offering short-term economic benefits through agricultural yields, while timber harvest benefits can be expected over medium to long time scales (Kent and Ammour 2012). Nevertheless, without appropriate resources and knowledge for tree management, the timber production in agroforestry systems may present less feasibility than expected by farmers.

Table 3. Average annual costs, crop production and trees harvest in different agroforestry systems of Nicaragua and Honduras.

System	Average annual cost of crop management (US\$ ha <sup>-1</sup> )	Average annual crop production (ha)	Unit	Number of trees harvested (ha)	Year
Coffee–Cedrela–Cordia	350.00	16.5	Quintal	19 - <i>C. alliodora</i>	20
				18 - <i>C. odorata</i>	20
Coffee–Swietenia	350.00	15.5	Quintal	40	24
SSP–Pinus	500.00	10,500	L	20	each 10
SSP–Tabebuia	475.00	9,000	L	5	each 6
Cocoa–Cordia	192.00	7	Quintal	11	20
Live-Fence–Cedrela	--	--	--	31	20

However, assuming two scenarios of discount rates to calculate the NPV (6% and 12%) of crop and timber revenues shows that agroforestry systems are still profitable to smallholders. The NPV from timber revenues in a scenario of 6% of the discount rate are more pronounced, mainly in coffee and cocoa systems (Fig. 5).

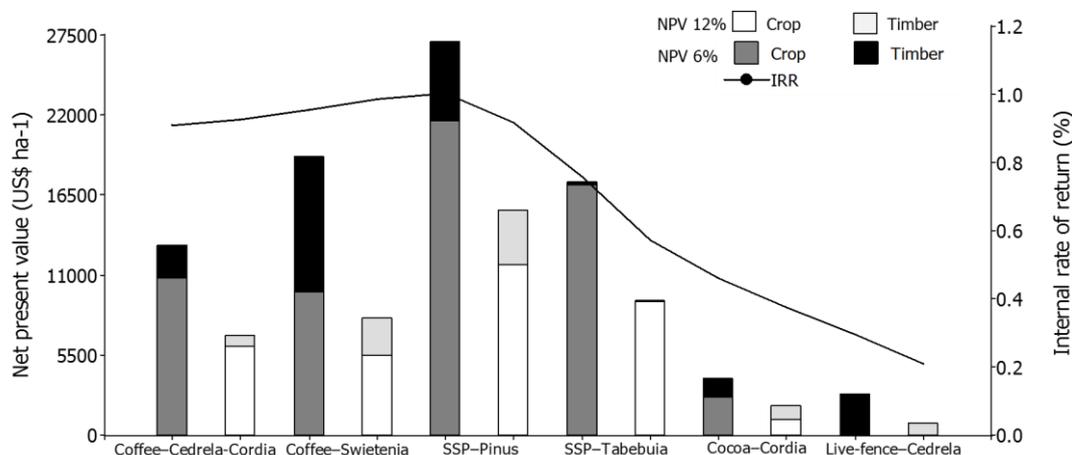


Fig. 5. Net present value by revenues (NPV) from crop production and timber sales, and Internal rate for return (IRR) for different agroforestry systems in Nicaragua and Honduras considering two scenarios of discount rate of NPV (6% and 12%) over twenty-four years.

Silvopastoral systems with *P. oocarpa* need no intensive silvicultural management and have the best IRR and NPV of timber sales in both scenarios. In Nicaragua, trees on silvopastoral systems with *T. rosea* are managed for firewood production and are less profitable from an economic perspective (a tree with an average volume of 1.3 m<sup>3</sup> is sold by US\$ 5 in the local market). We developed harvesting plans according to the population dynamics of both species; farmers can harvest 20 trees ha<sup>-1</sup> of *P. oocarpa* every 10 years, and 5 trees ha<sup>-1</sup> of *T. rosea* every 6 years. Results of population dynamics are explained in

the next section. According to our estimation, net revenues from timber sales in silvopastoral systems with *P. oocarpa* under this harvesting plan are 64% superior (an increment of US\$ 4,800 ha<sup>-1</sup>; Fig. 6) in the years of timber harvest (each 10 years). However, financial contributions from timber sales of *T. rosea* in silvopastoral systems are less (only 2% of total net revenues in the years of timber harvest), due to the population dynamics and the strategy of timber sale observed.

It is important to highlight that despite having lower NPV than others systems, live-fences are an alternative to take advantage of important financial returns from underutilized areas of farms (Beer *et al.* 2009), and low NPV does not indicate an unprofitable activity. In our study, live-fences of *C. odorata* yield US\$ 483 year<sup>-1</sup>, with a total income of US\$ 9,660 at the 20 year mark, where trees are sold at 31 trees ha<sup>-1</sup>. Trees in live-fences also provide aesthetic benefits to farms (Beer 2000), ecological connectivity and conservation of biodiversity (Harvey *et al.* 2005; Chacón and Harvey 2006; Pulido-Santacruz and Renjifo 2011; Harvey 2013), wind protection and disease and erosion control (Cleugh 1998; Faustino 2000; Peri and Bloomberg 2002).

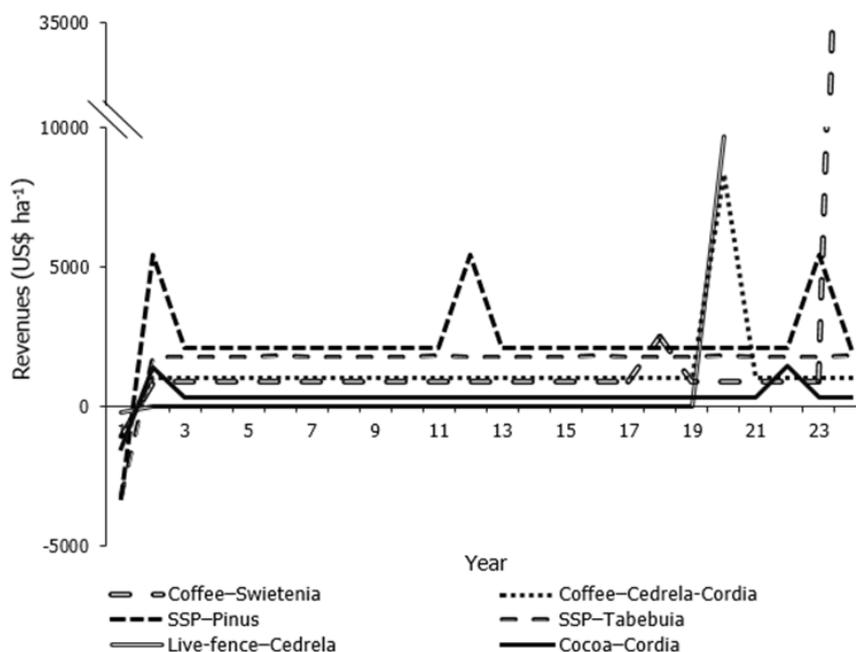


Fig. 6. Cash flow (US\$ ha<sup>-1</sup>) from crop production and timber sales in different agroforestry systems in Nicaragua and Honduras over twenty-four years.

Agroforestry systems with coffee and *S. macrophylla* demonstrate important revenues and, according to our estimation, have the second highest NPV from timber revenues in both scenarios of discount rates (Fig. 5). However, NPV for revenues of timber sales could be 58% higher than current values if the trees on coffee-Swietenia agroforestry system had been managed to acquire higher market prices (assuming that a standing tree of *S. macrophylla* with high stem quality can be sold for US\$ 1,300). Even receiving less income from timber sales, due to the low quality of stem, the estimated cash flows of the studied systems show that the timber sales are responsible for important revenue increases for smallholder farmers (Fig. 6).

### 3.4. Population dynamics

We found an expressive incidence of natural regeneration in silvopastoral systems with natural grass that include silvopastoral systems with *P. oocarpa* and *T. rosea*. The effects of pastureland management on tree cover and natural regeneration occurrence were presented by some researchers in Latin America (Simón *et al.* 1998; Ibrahim and Camargo 2001; Camargo *et al.* 2005; Esquivel *et al.* 2008; Esquivel-Mimenza *et al.* 2011; Harvey *et al.* 2011). In our study, the frequency of seedlings was 74% superior in silvopastoral pastureland with natural grass as opposed to pasturelands with brizantha grass (*Brachiaria brizantha*). The frequency of seedlings and saplings were also 52% and 31% superior, respectively, in pasturelands with natural grass.

Natural regeneration of *C. alliodora* in cocoa systems is seen, as well as other species in coffee and live-fence systems. According to interviews with farmers, the main reason for the absence of natural regeneration in these systems are the agricultural practices used for weed control by farmers. The same information was reported by some authors in Central America (Camargo *et al.* 1999; Ibrahim and Camargo 2001; Esquivel *et al.* 2008). A strategy to promote the sustainability (timber harvest and trees benefits) of these systems without compromising the crop production and management is to encourage the collection of seeds from the trees and the creation of nurseries in the farms. Nurseries in coffee and cocoa systems have been a common practice over the years, when replacing coffee/cocoa trees is necessary (during the field research we observed farmers managing nurseries of coffee trees). With these nurseries, farmers could produce seedlings from the timber trees associated with coffee seedlings.

Table 4. Growth, survival and transitions coefficients for a population of *Pinus oocarpa* and *Tabebuia rosea* with natural regeneration in pasturelands. R: recruits, S: sapling, P: individuals that move to next diameter class, Q: individuals that stay in the same diameter class.

Species	Diameter upper class limit (cm)	Grow rate (cm year <sup>-1</sup> )	Annual survival	Transition coefficients	
				P	Q
<i>Pinus oocarpa</i>	R	0.50	0.90	0.45	0.45
	S	2.50	0.50	0.25	0.25
	10	0.78	0.90	0.14	0.76
	15	1.38	0.95	0.26	0.69
	20	1.32	0.95	0.25	0.7
	25	1.16	0.95	0.22	0.73
	30	0.86	0.95	0.16	0.79
	35	0.98	0.95	0.19	0.76
	40	0.98	0.95	0.19	0.76
<i>Tabebuia rosea</i>	R	0.50	0.05	0.03	0.03
	S	2.28	0.60	0.27	0.33
	10	1.68	0.60	0.2	0.4
	15	1.58	0.95	0.3	0.65
	20	1.44	0.95	0.27	0.68
	25	1.34	0.98	0.15	0.7

We developed the population dynamic projection associated with timber harvest plans for silvopastoral systems with *P. oocarpa* and *T. rosea* where the natural regeneration was expressive. Timber harvest of these species can be done sustainably by using proper management of the natural regeneration. Table 4 presents the growth rate and transition coefficients of both species.

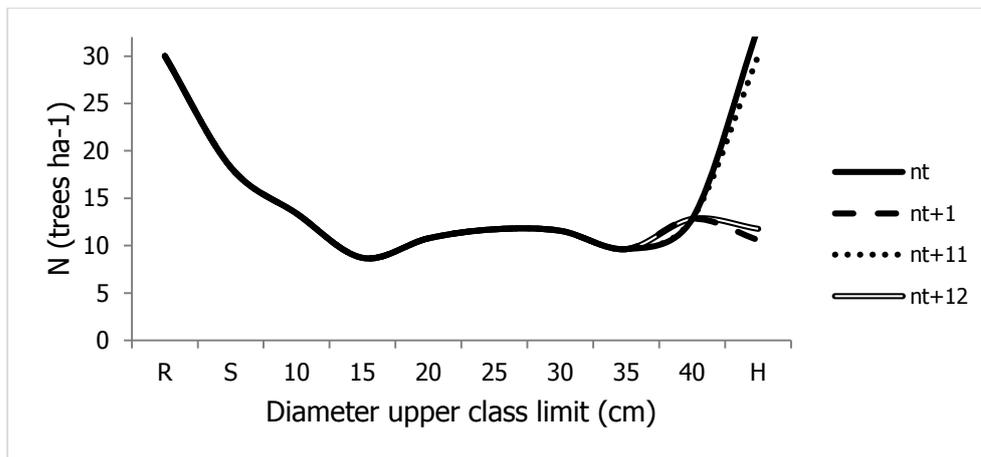


Fig. 7. Simulation of population dynamic of *Pinus oocarpa* with natural regeneration in pasturelands of Honduras with an average tree population of 88 trees ha<sup>-1</sup> and 30 seedlings ha<sup>-1</sup> and a timber harvesting cycle of 20 trees ha<sup>-1</sup> each 10 years. R: recruits, S: sapling, H: harvest.

Assuming the current average population of trees in silvopastoral systems of *P. oocarpa* (88 trees ha<sup>-1</sup>) and the growth rates that we found within these systems, 20 trees ha<sup>-1</sup> (DBH  $\geq$  45 cm) can be harvested every 10 years (Fig. 7). The minimal conditions needed to guarantee the success of the harvest plan are the maintenance of 30 trees ha<sup>-1</sup> year<sup>-1</sup> (currently farmers manage that quantity of seedlings), the minimum annual survival rate for each diameter class (Table 4) and seed-production trees. It is important to highlight that silvopastoral systems of *P. oocarpa* are changing the population dynamics by the dominance of seedlings of *Quercus elliptica*, which have a biological interaction with squirrels (*Sciuridae*) that eat the seeds of *P. oocarpa* and disperse the seeds of *Q. elliptica* (the frequency of *Q. elliptica* seedlings was twice than seedlings of *P. oocarpa*). Studying this interaction is key to ensure the sustainability of timber harvest of *P. oocarpa*.

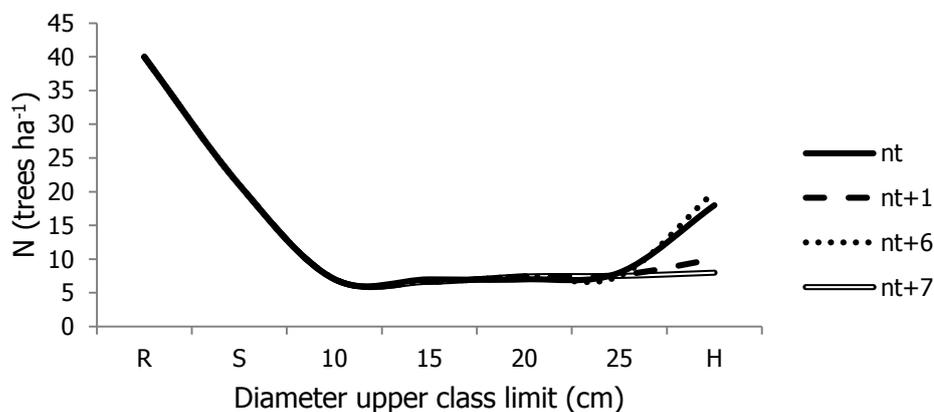


Fig. 8. Simulation of population dynamics and timber harvesting cycle of *Tabebuia rosea* with natural regeneration in pasturelands of Nicaragua with an average tree population of 40 trees ha<sup>-1</sup> and 40 seedlings ha<sup>-1</sup> and a timber harvesting cycle of 5 trees ha<sup>-1</sup> each 6 years. R: recruits, S: sapling, H: harvest.

The population dynamics model for *T. rosea* indicates that to maintain the sustainability of the system, farmers can only harvest 5 trees ha<sup>-1</sup> every 6 years (Fig. 8). According to our model, the sale of *T. rosea* trees for firewood is an unfeasible activity, increasing only 1% on the NPV of the system's revenues. The main reason is the low growth rate of the species and the low prices found in the local market. Adoption of another market strategy (sale to sawmilling) could improve revenue of timber sales in these systems. We recommend the

transplantation of dispersal seedlings of *T. rosea* to high-density homogenous live-fences (considering that this species were suppressed when associated with another species) to promote the apical growth, improve the stem quality for sawmilling and avoid stem furcation (Beer 2000).

#### 4. Conclusions

This study demonstrates the effects of agroforestry system management on timber yields and farm revenues. The most expressive timber yields, NPV and IRR were observed in silvopastoral systems with *P. oocarpa*, coffee systems with *C. odorata* and *C. alliodora*, coffee systems with *S. macrophylla* and live-fences of *C. odorata*. In all systems, the practice of silvicultural management (formative pruning and thinning) by farmers was not observed. Absence of silvicultural management, as well as low seed quality resulted in low sale values of the trees. In coffee systems with *S. macrophylla*, for example, the price of trees could be 58% higher than the current price if trees were managed. Even so, the analysis of NPV and IRR in these systems indicate that sales of timber is a profitable activity for smallholders. Timber (for sawmilling) revenues represent 11-49% of the NPV of agroforestry systems depending on the type of system, species and discount rate.

Furthermore, we observed that the natural regeneration of the studied timber species was expressively presented for *P. oocarpa* and *T. rosea* in silvopastoral systems with natural grass. Coffee, cocoa and live-fence systems showed an inexpressive or absent presence of natural regeneration due to the agricultural practices in crop management and weed control. A strategy to maintain tree benefits and timber revenues without compromising the crop production is the seed collection from trees in the systems and seedling production in nurseries. In coffee systems, the seedling production could be associated with the production of coffee seedlings on farms. We recommend the transplantation of dispersal seedlings of *T. rosea* to live-fences to promote the apical growth and improve the stem quality for sawmilling. Fostering knowledge about silvicultural management and access to quality seeds are essential to improve the revenues from timer sales in smallholder's agroforestry systems.

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